

COMPANY PROFILE

From RESEARCH...to the MARKET





ITALY

INNOVA HTS S.r.l. was founded on September 26th 2014 by Aldo Pagani and Stefano Rezzani with the aim of developing an Italian Excellence in the field of innovative biomedical devices.

INNOVA HTS mission will be to act as Sales & Marketing Incubator for Start UP Companies with innovative medical devices, but also as partner for commodities products companies which still want to benefit from the experience and expertise of its founders.

INNOVA HTS aims at becoming a strategic partner able to work closely with manufacturing companies, thanks to the deep knowledge of the market and its main actors like the physicians.

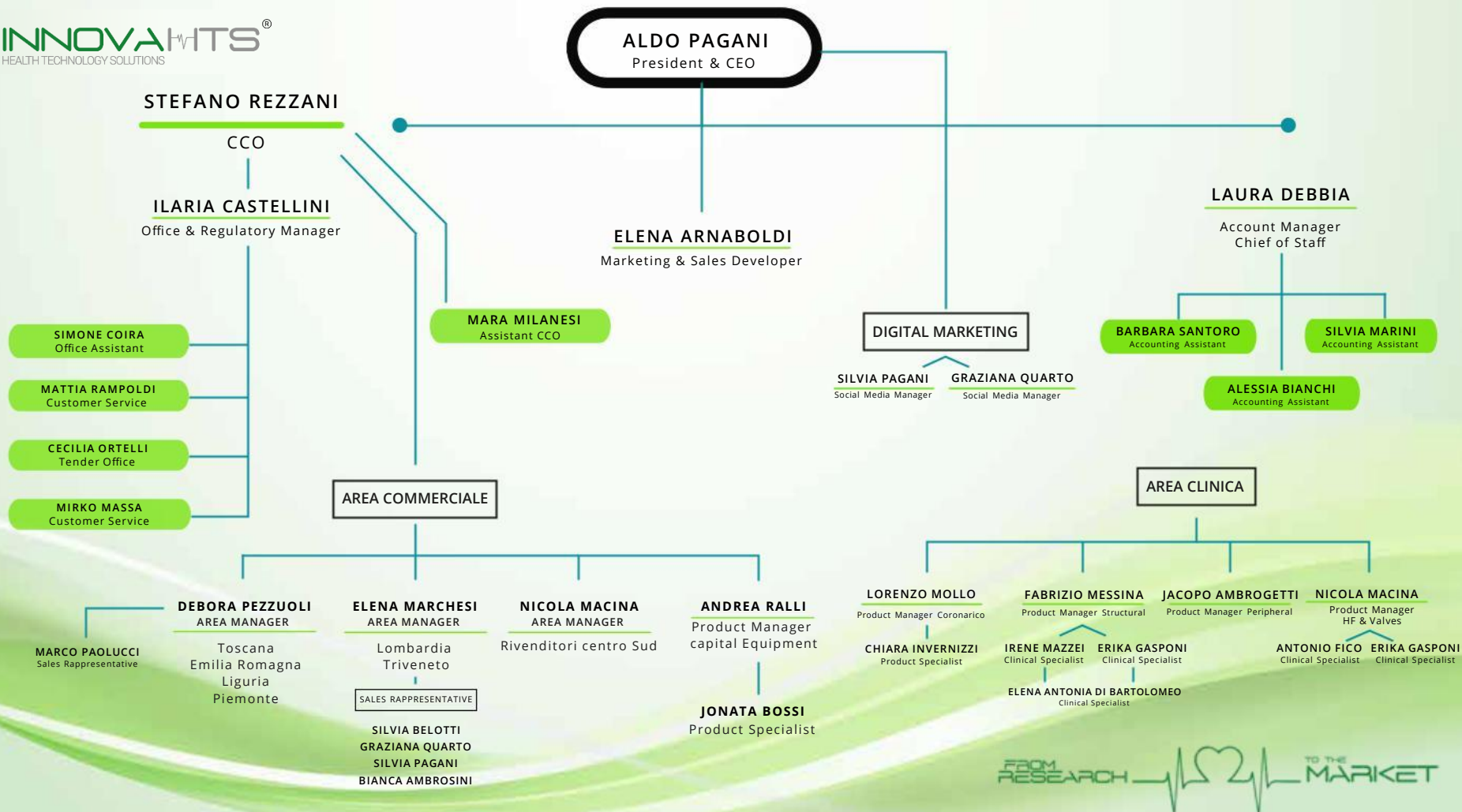
INNOVA HTS is able to guarantee to its partners prompt access to the main national Key Opinion Leaders in the field.

The over 30 years experience of Innova HTS founders is a guarantee of quality, reliability and professionalism, especially in the field of cardiovascular diseases.

Aldo Pagani is the pioneer of many innovative medical devices and introduced in the Italian

market products manufactured by Start Up companies, then acquired by the biggest multinationals in the field, among which Acist (Bracco), Biocompatibles and Mednova (Abbot), IVT and Claret Medical (Boston Scientific), Fox Hollow (EV3), FX Minirail (Guidant), Ymed and Loma Vista (Bard), Cryocath, CoreValve and Ardian (Medtronic), Light Lab (St. Jude), CardiAQ and Valtech- CardioBand (Edwards), Essential Medical Manta (Teleflex), CardioValve (Venus Medtech), Shockwave (J&J).

Stefano Rezzani in the position of Sales & Marketing Manager has successfully managed the launch of several products such as AGA (leader in the treatment of Congenital Heart Disease PFO – DIA then acquired by St. Jude) and Balt and Numed (leader in Aortic Valvuloplasty and Pediatric Cardiology). He has also built up a long deep experience with Peripheral EndoVascular products..



DIRECT SALES FORCE

LOMBARDIA

SILVIA BELOTTI
GRAZIANA QUARTO
SILVIA PAGANI
SIMONE FERRARIO
BRIAN OCALLAGHAN
DARIO FABRIS

TRIVENETO

TAZIA AMBROSINI
BIANCA AMBROSINI

PIEMONTE E VALLE D'AOSTA

STEFANO CIANI
CAROLA TONARO

ABRUZZO E MOLISE

ENRICO GIANCOLA

SARDEGNA

MASSIMO VARGIU

LIGURIA

GINO CIANI
CHIARA CIANI

EMILIA-ROMAGNA

JACOPO AMBROGETTI

TOSCANA

DEBORA PEZZUOLI
MARCO PAOLUCCI
COSIMO BALDERI

LAZIO

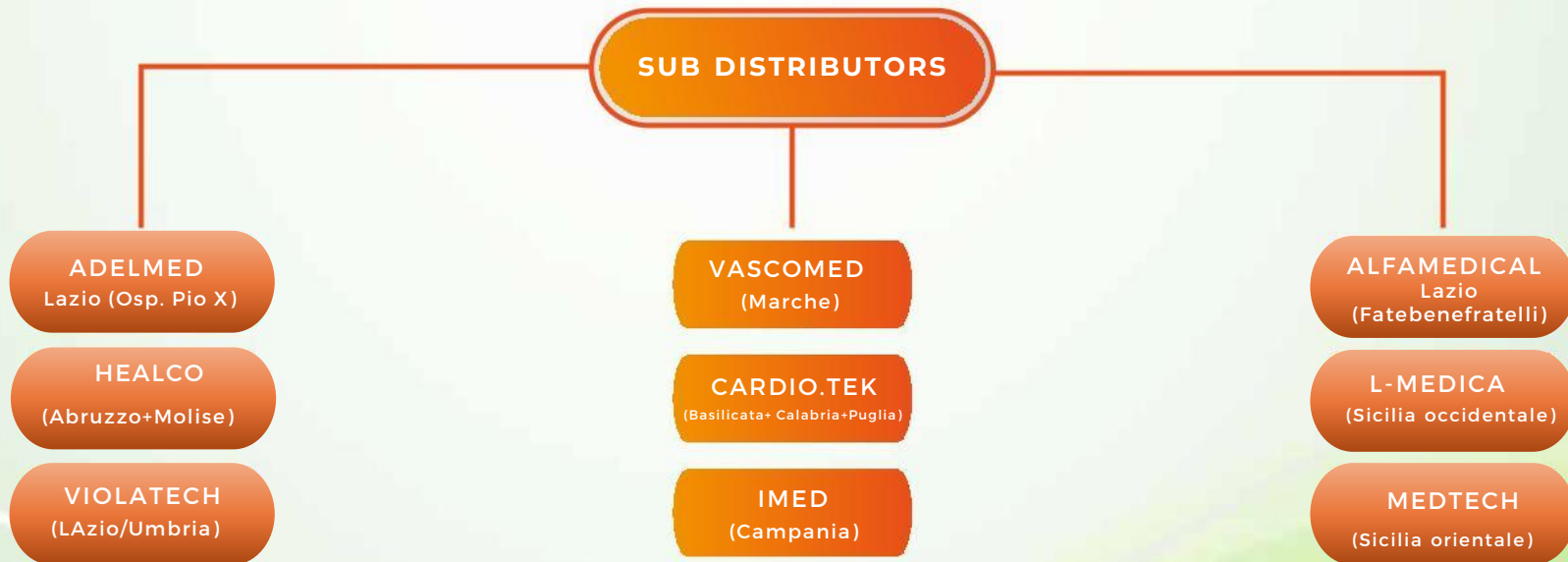
RICCARDO IASCHI
GIANNI CALABRESE

PUGLIA

ALESSANDRO GHINI

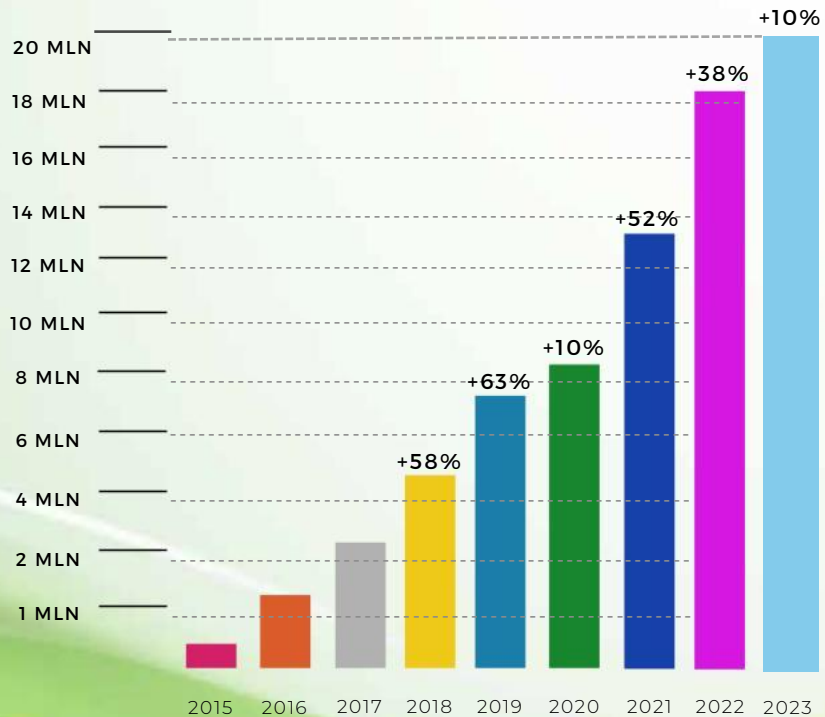
CAMPANIA

ANTONIO FICO





TURNOVER Innova HTS SRL - ITALY



STAFF & EMPLOYEES Innova HTS SRL - ITALY



DISTRIBUTION CONTRACT ACQUISITIONS FROM 2014 TO 2023

2014: 6 DISTRIBUTION AGREEMENTS SIGNED

2015: 7 NEW DISTRIBUTION AGREEMENTS SIGNED

2016: 1 NEW DISTRIBUTION AGREEMENT SIGNED

2017: 6 NEW DISTRIBUTION AGREEMENTS SIGNED

2018: 5 NEW DISTRIBUTION AGREEMENTS SIGNED

2019: 2 NEW DISTRIBUTION AGREEMENTS SIGNED

2020: 3 NEW DISTRIBUTION AGREEMENTS SIGNED

2021: 4 NEW DISTRIBUTION AGREEMENTS SIGNED

2022: 2 NEW DISTRIBUTION AGREEMENTS SIGNED

2023: 3 NEW DISTRIBUTION AGREEMENTS SIGNED

COMPANIES DISTRIBUTED IN ITALY

***ALVIMEDICA** – A global innovator of unique interventional medical devices, committed to continuing the development and manufacturing of globally recognized and highly innovative product portfolios in both endovascular and interventional cardiology. Alvimedica product offerings range from world-class BMS, guiding/diagnostic and balloon catheters to the exclusive polymer-free DES Cre8 and Cre8 EVO.

ANDRATEC – Valvuloplasty balloons, Guide wires, Bifurcation Peripheral Stent Occlusion System of abdominal and thoracic aortic aneurysms, High pressure balloons, Balloon in balloon device, Covered stent for coartaction and EVAR leak repair.

*Only for- Lombardia, Veneto and Trentino Alto Adige

COMPANIES DISTRIBUTED IN ITALY

BROSSED MEDICAL – Full range of PTCA and PTA Balloons SC, NC and CTO. New scoring balloons for fibrotic lesions (during in stent restenosis) with non compliant and semi compliant balloon unique 5F compatible and with 1,5 mm diameter.

CARDIA INC – ASD closure system, PFO closure system, LAA Ultrasept device.

CONCEPT MEDICAL – Magic Touch Sirolimus drug coated balloon for PTCA, PTA, AVF and ED, in platforms for 014 , 018 and 035.

Abluminus Sirolimus drug eluting stent, especially created for diabetics patients.

EGG MEDICAL – The EGGNEST is a comprehensive, scatter radiation protection system fully integrated into the workflow of the modern Cath Lab. It provides protection for the entire medical team regardless of location, dramatically reducing radiation exposure.

COMPANIES DISTRIBUTED IN ITALY

ELEVATE SCIENTIFIC – Absolute Gel radiopaque gelified ethanol, soft flexible implant, which is injected to the disc with a fine spinal needle in a nucleus pulposus for the treatment of Herniated Disc.

ELIXIR MEDICAL – Dynamx® Drug Eluting Coronary Bioadaptor System, a significant innovation in the treatment of coronary artery disease and one of the most significant breakthroughs in coronary implant design in the past 30 years.

LithiX™ Hertz Contact (HC) Intravascular Lithotripsy System (IVL) for the treatment of moderate to severely calcified coronary artery lesions, it is a transcatheter device comprising multiple discrete metal hemispheres incorporated on a semi-compliant balloon. The system is designed to deliver calcium fragmentation in a broad range of moderate to severe calcium morphologies by creating multiple discrete focal stress forces across hemisphere contact points. Using this unique mechanism of action, the LithiX Hertz Contact IVL System aims to improve treatment of moderate to severe calcified lesions without requiring an external power source, positively impacting PCI procedure safety, effectiveness and workflow.

COMPANIES DISTRIBUTED IN ITALY

ECLIPSE MEDICAL - Laa Omega, The Omega Closure System is a permanently implanted sterile transcendent percutaneous device dedicated to occlusion of the left atrial auricle. The device applies to those patients who have a right motivation to prefer a non-pharmacological alternative, that is an anticoagulant therapy.

OPSENS MEDICAL – OptoMonitor System and OptoWire Pressure Guidewire with 2nd generation fiber optic sensor to measure physiologic indices including Fractional Flow Reserve (FFR) and diastolic Pressure Ratio (dPR).

SavvyWire Sensor-Guided TAVI integrating key capabilities in an innovative wire-based solution designed to optimize the TAVI procedure.

PEDIAVASCULAR – USA Company manufacturer for pediatric catheters with unique length and shape 3,3 F for premature baby, CE and FDA approval for paediatric use.

COMPANIES DISTRIBUTED IN ITALY

PENDRACARE – High quality Pointer angiographic catheters and state-of-the-art Primum guiding catheters

P&F PRODUCTS & FEATURES – TricValve, Transcatheter Bicaval Valves – the only complete solution for treatment of tricuspid regurgitation using Cavi.

SEICLA – Liquid – Guide catheter extension with the larger GCE inner diameter available.

***SMT** – Vascular Innovations – Closure systems for ASD, BOTALLO Ducts, PFO with Nanotechnology Platinum Coating, VSD muscular and perimembranous.

SIMEKS – SimValve Force and SimValve Flex Percutaneous Transluminal Valvuloplasty Balloon Dilatation catheters.

*Except from Emilia Romagna, Veneto e Lazio.

COMPANIES DISTRIBUTED IN ITALY

SYM – PBMV Balloon Catheter Set specially designed for the treatment of mitral valve stenosis.

SYMEDRIX – AAA scaled guide wires, TAVI guide wires.

VENTUREMED – Innovative endovascular devices that address unmet needs in the treatment of peripheral arterial disease (PAD) and stenoses of AV fistulas & grafts. The **FLEX Vessel Prep System** is designed to safely and predictably modify plaque by creating controlled, micro-incisions of any lengths in complex lesions of varying morphology, providing acute luminal gain & improved vessel compliance, and enabling consistent, superior clinical revascularization outcomes in PAD.

VENUS MEDTECH – The **Venus-P Valve** is the first self-expanding percutaneous valve on the market specifically dedicated to pulmonary valve insufficiency. The valve is available in a range of diameters between 28 and 36 mm and in lengths of 25 or 20 mm.

SWISS BRANCH
INNOVAHITS®
HEALTH TECHNOLOGY SOLUTIONS **SRL**
COMO, SUCCURSALE DI CHIASSO



SWITZERLAND

INNOVA HTS SWISS BRANCH ORGANIZATION TEAM

ALDO PAGANI
Chairman

STEFANO REZZANI
VP Sales & Marketing

ELENA MARCHESI
Sales Coordinator

GRAZIANA QUARTO
Sales Representative
(Italian Area)

CAROLINA BOSSI
Office Manager &
Administration

AIMEE SCHUPPLI
Customer Service

GABRIELE DEL PO
Warehouse &
Logistics Specialist

MARA DE BIASI
Legal Representative

INNOVA HTS HEALTH TECHNOLOGY SOLUTIONS
SWISS BRANCH
COMO, Succursale di CHIESO

QUINTIN DITTMAR
Sales Manager

JONATHAN HOUDIN
Sales Manager Peripheral

ELENA ARNABOLDI
Regulatory Manager

RUTH FRANÇA
Clinical Specialist

ISABEL BARTUC
Sale Representative
(German Area)

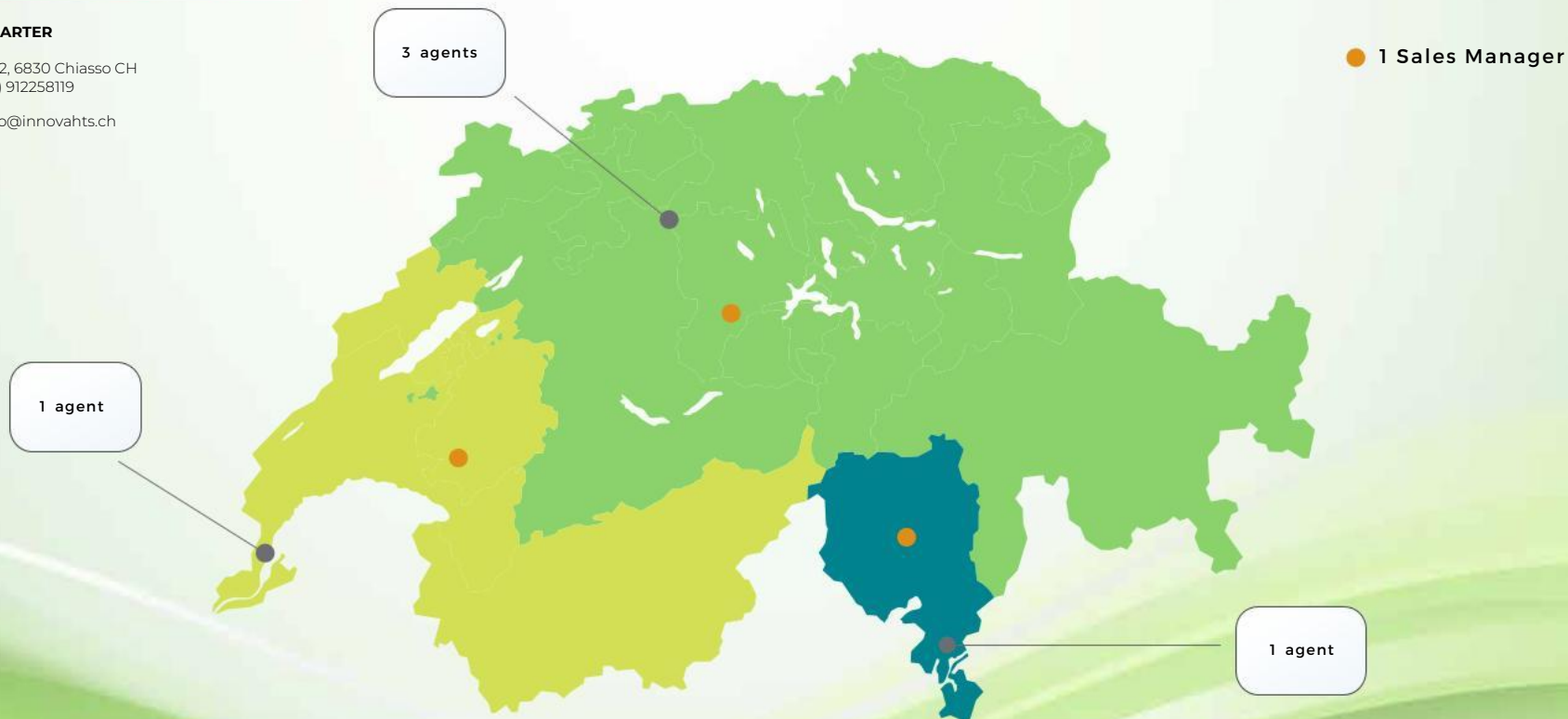
CLAIRE TINTIGNAC
Sale Representative
(French Area)

ANNE KLDAPNY
Sales Representative
(German Area)

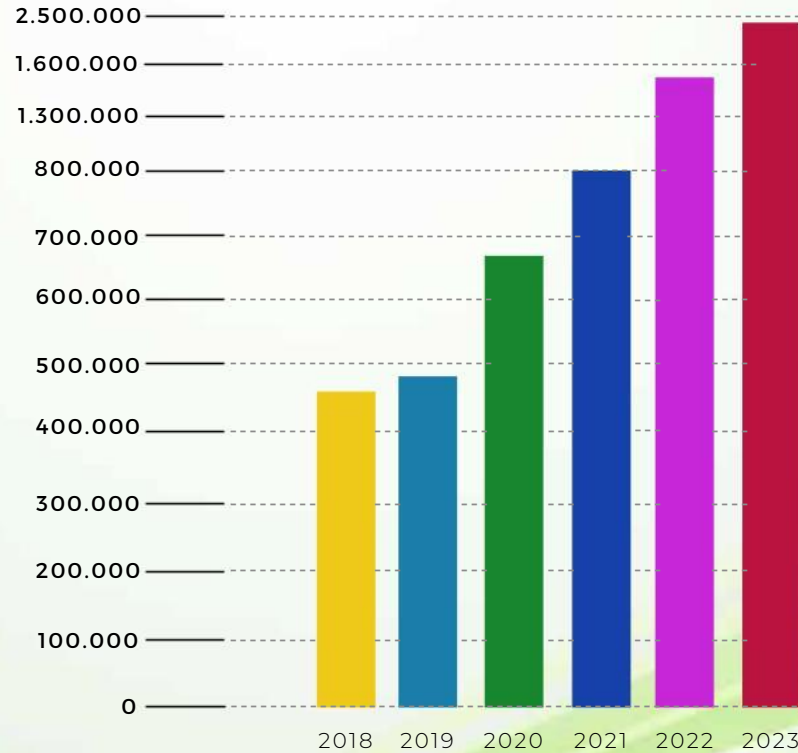
HEADQUARTER

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email: info@innovahts.ch



TURNOVER Innova HTS - SWITZERLAND



COMPANIES DISTRIBUTED IN SWITZERLAND

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COMPANIES DISTRIBUTED IN SWITZERLAND

NIPRO – Genuity HF-OCT Imaging Console and Vis-Rx Micro-Imaging catheter.
Makoto Intravascular Imaging System and Dualpro IVUS+Nirs Imaging catheter.

OPSENS MEDICAL – OptoMonitor System and OptoWire Pressure Guidewire with 2nd generation fiber optic sensor to measure physiologic indices including Fractional Flow Reserve (FFR) and diastolic Pressure Ratio (dPR).
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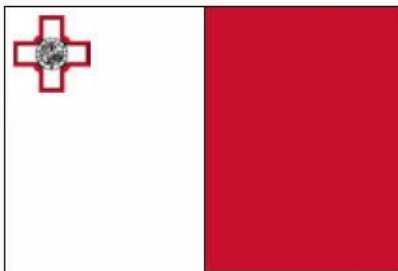
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MALTA



COMPANIES DISTRIBUTED IN MALTA

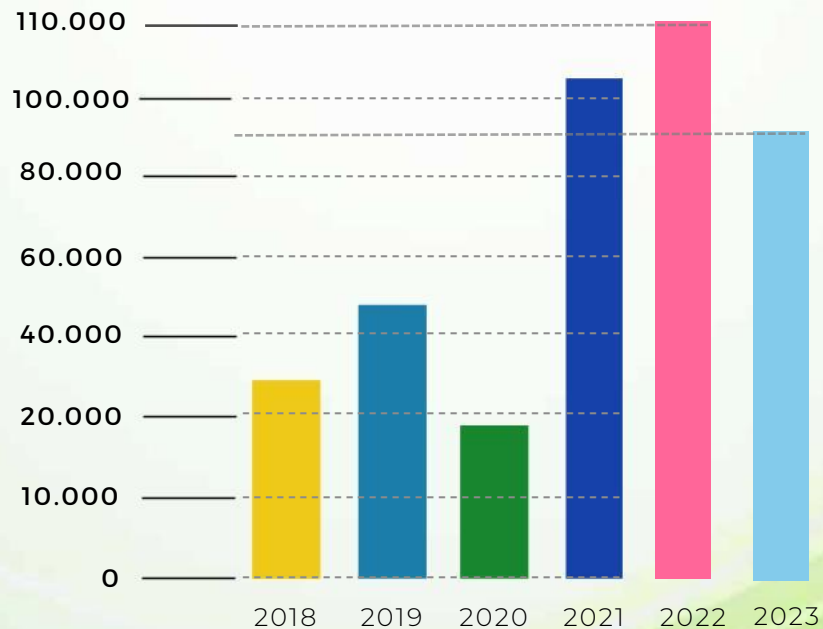
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INNOVA HTS chose **TECHNOLINE** as strategic partner to expand its business also in Malta.

TECHNOLINE is a ISO 13485 certified company with more than 40 years of experience in medical sector.

TURNOVER Innova HTS - MALTA



**INNOVA HTS is a certified company
ISO 9001:2015 and 13485:2016**



**Our organizational processes are
conducted on the basis of an ethical
code, according with their staff,
their collaborators and all those
who have a relationship with
INNOVA HTS work.**